COURSE INFORMATION FORM

DISCIPLINE
Business Administration

COURSE TITLE
Business Law II

CR.HR 3    LECT HR. 3    LAB HR.    CLIN/INTERN HR.    CLOCK HR.

CATALOG DESCRIPTION
Identification and discussion of principles of law related to business transactions. Topics include: sales of goods, partnerships, corporations, real property, security devices, bankruptcy and estates.

PREREQUISITES
None

EXPECTED STUDENT OUTCOMES IN THE COURSE

Upon completion of this course, the student will be able to:

1. Distinguish between the common law of contracts and UCC Article II contracts for the sale of goods.
2. Apply legal principles concerning the debtor-creditor relationship.
3. Compare and contrast the common forms of business associations and basic elements of each.
4. Demonstrate an understanding of legal principles of real estate ownership and residential leasing.
5. Demonstrate a basic knowledge of estate planning.
CLASS-LEVEL ASSESSMENT MEASURES

Student accomplishment of expected student outcomes will be assessed using the following measures. (Identify which measures are used to assess which outcomes.)

1. Case Analysis (ESO 1-5)
2. Examinations and quizzes involving subjective and objective measurements (ESO 1-5)
3. Explanatory or exploratory writing assignments (ESO 1-5)

PROGRAM-LEVEL OUTCOMES ADDRESSED

General Education Outcomes
Specify which general education outcomes, if any, are substantially addressed by the course by completing the “Course/Program Assessment Matrix” to show the relationship between course and program outcomes and assessment measures.

Occupational Program Outcomes
Specify which occupational program outcomes, if any, are substantially addressed by the course by completing the “Course/Program Assessment Matrix” to show the relationship between course and program outcomes to assessment measures.
Individual instructors may order this outline as fits the needs of their individual courses. In addition, they may place more emphasis on some areas than on others. What is assured is that this particular list is covered in the course. Other topics may be added to a course as the instructor sees fit, and as time and interest allow. An *asterisk can be used to mark an item as optional.

I. Secured transactions
   A. Suretyship
   B. Liens
   C. Securing real estate transactions

II. Article nine transactions under the UCC

III. Bankruptcy

IV. Types and structure of business organizations

V. Partnership law-formation, governance and dissolution

VI. Corporations
   A. Formation, governance, and termination
   B. Shareholder issues
   C. Effect of blue sky and SEC regulations on initial acquisition and after acquired trading

VII. Issues in acquisition and leasing of real property

VIII. Overview of estate law and trusts

IX. Sales of goods
   A. Formation and modification of Article Two transactions as distinguished from common law contracts
   B. Warranties and product liability issues
   C. Performance and remedy issues