COURSE INFORMATION FORM

DISCIPLINE
Business Administration

COURSE TITLE
Business Law I

CR.HR 3  LECT HR. 3  LAB HR.  CLIN/INTERN HR.  CLOCK HR.

CATALOG DESCRIPTION
Identification and discussion of principles of law related to business transactions. Topics covered include: contracts, agency, employment, negotiable instruments, personal property, and bailments.

PREREQUISITES
None

EXPECTED STUDENT OUTCOMES IN THE COURSE
Upon completion of this course, the student will be able to:

1. Demonstrate an understanding of the essential elements of a valid contract and the circumstances that affect its validity, enforceability and performance.
2. Identify and explain the various methods of acquiring ownership of personal property.
3. Classify bailments by type.
4. Demonstrate and apply the rules related to the rights and duties of bailors and bailees.
5. Identify the elements of a negotiable instrument and the rules related to transfer under various circumstances.
6. Explain how an agency is created and terminated.
7. Identify and distinguish between the duties of both agent and principal.
CLASS-LEVEL ASSESSMENT MEASURES

Student accomplishment of expected student outcomes will be assessed using the following measures. (Identify which measures are used to assess which outcomes.)

1. Case Analysis (ESO 1-8)
2. Examinations and quizzes involving subjective and objective measurements (ESO 1-8)
3. Explanatory or exploratory writing assignments (ESO 1-8)

PROGRAM-LEVEL OUTCOMES ADDRESSED

General Education Outcomes
Specify which general education outcomes, if any, are substantially addressed by the course by completing the “Course/Program Assessment Matrix” to show the relationship between course and program outcomes and assessment measures.

Occupational Program Outcomes
Specify which occupational program outcomes, if any, are substantially addressed by the course by completing the “Course/Program Assessment Matrix” to show the relationship between course and program outcomes to assessment measures.
Individual instructors may order this outline as fits the needs of their individual courses. In addition, they may place more emphasis on some areas than on others. What is assured is that this particular list is covered in the course. Other topics may be added to a course as the instructor sees fit, and as time and interest allow. An *asterisk can be used to mark an item as optional.

I. The law of contracts
   A. History and trends in contract law
   B. Terminology and concepts
   C. Essential elements of a valid contract
   D. Application of the statute of frauds and the parole evidence rule
   E. Third party rights, duties and obligations
   F. Issues regarding performance
   G. Remedies for non or partial performance

II. The law of personal property
    A. Definitions and concepts
    B. Methods of acquiring ownership
    C. Co-tenancies

III. The law of bailments
     A. Definitions and concepts
     B. Rights, duties, and obligations of bailors and bailees
     C. Extraordinary bailments

IV. The law of negotiable instruments
    A. Types of negotiable Instruments
    B. Types of endorsements and effects thereof
    C. Assignment versus negotiation as a method of transfer
    D. Favored holders
    E. Defenses to payment
       1. Real defenses
2. Personal defenses

3. The 1976 FTC regulation

F. Electronic funds transfer

V. The law of agency and employment

A. Agency, employment and independent contractor status distinguished

B. Agency creation and termination

C. Actual, implied and apparent authority distinguished

D. Duties of agents and principals

E. Vicarious liability and respondent superior

F. Direct liability

G. General issues and concepts in employment law